

DESCRIPTORS OF LOW RANGE	PRIMARY FACTOR	DESCRIPTORS OF HIGH RANGE
Cool and reserved	Warmth (A)	Warm and easy-going
Concrete-thinking	Reasoning (B)	Abstract-thinking
Reactive emotionally	Emotional Stability (C)	Emotionally stable
Submissive	Dominance (E)	Dominant
Prudent and serious	Liveliness (F)	Enthusiastic
Opportunistic	Rule-Consciousness (G)	Moralistic
Shy	Social Boldness (H)	Socially bold
Unsentimental	Sensitivity (I)	Tender-minded
Trusting	Vigilance (L)	Vigilant
Grounded	Abstractedness (M)	Imaginative
Genuine	Privacy (N)	Astute
Self-assured	Apprehension (O)	Insecure
Traditional	Openness to Change (Q1)	Experimental
Group-oriented	Self-Reliance (Q2)	Self-reliant
Undisciplined	Perfectionism (Q3)	Self-disciplined
Relaxed	Tension (Q4)	Tense

FIGURE 4.12
 Cattell's 16 Personality Factors. (The letters/numbers in brackets are the international standard designations).
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