

THEORY	KIERKEGAARD	MASLOW	RANK	HEBB	CONNOR	DE VRIES
Antipathic movement (away from the unknown)	The fear of the good	Need for comfort	Life instincts	Low OSN	F-type	External locus of control
Sympathetic movement (towards the unknown)	The fear of the bad	Need for growth	Death instincts	High OSN	M-type	Internal locus of control

FIGURE 4.40  
The Duality of Change.